

**Solid Financial Services Ltd**, a Cyprus based investment company licensed by CYSEC, is currently looking for **Sales Manager** to join its team.

### **Key responsibilities**

- Conversion of prospects into active clients;
- Retention of existing clients;
- Contact existing and potential clients via calls, emails, instant messaging, online chat;
- Promotion of Brokerage services company offers.
- Trading idea generation, expansion of product line

### **Job Requirements**

- University Degree in Finance / Business or related field;
- Fluency in English, Russian and/or Greek considered as advantage;
- Minimum 1-2 years of relevant work experience in similar position;
- Experience in selling over the Internet, telephone, and offline (face-to-face);
- Demonstrated ability to communicate, present and influence credibly and effectively at all levels of the organization;
- Proven ability to drive the sales process from plan to close;
- Excellent listening, negotiation, and presentation skills;
- Experience in cold calling;
- Consistently meeting or exceeding targets;
- Team player with high interpersonal abilities;
- Ability to work well under pressure.

### **Benefits**

- Attractive remuneration package;
- Quarterly bonus based on profit generated by client base;
- Training opportunities for growth and expansion of knowledge;
- Friendly work environment;
- Corporate events.

**All CVs will be handled with the utmost confidentiality.**